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The Closers Survival Guide By

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Thus we come to the The Closer's Survival Guide a book focused on perhaps the most important part of selling 'The Art of the Close'. Written by Grant Cardone — a veritable legend in the arena of sales. Thus, I had high hopes for this title.

The Closer's Survival Guide by Grant Cardone

The Closer's Survival Guide - Third Edition. By: Grant Cardone. Narrated by: Grant Cardone. Length: 5 hrs and 33 mins. Categories: Business & Careers , Career Success. 4.5 out of 5 stars. 4.7 (5,671 ratings) Add to Cart failed. Please try again later.

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First - there is MUCH to learn from Grant Cardone and The Closer's Survival Guide. The mechanics of the close, the proper rules for negotiating and most of the example closes are gold. But read this book through your own lens and be critical of the information you receive.

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Connelly's 15th book and 11th outing with Bosch - "The Closers" - was first published back in 2005. Detective Hieronymus "Harry" Bosch is a Vietnam war veteran and a twenty-year police officer serving in the Los Angeles, California police department.

The Closers by Michael Connelly - Goodreads

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